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Matrix Systems Partners with Midwest Electrical Contractor—Sievert Electric

Partnership spotlights trend of access control manufacturers teaming with electrical contractors to expedite regional customer support.

For Immediate Release

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Dayton, Ohio & Forest Park, Ill.—(Dec. 14, 2007)--Matrix Systems, a Dayton, Ohio-based turnkey access control and security solutions provider, has formed a partnership with Sievert Electric, a Forest Park, Ill.-based regional electrical contractor serving the Midwest.

"We're tapping into the current industry trend of access control manufacturers affiliating with regional integrators and installers to trade resources," said Hank Oddie, senior project manager--Sound/Communications/Access Control Division of Sievert Electric. "Matrix's Frontier[®] Software and equipment is state-of-the-art access control we can offer our customers."

Although Matrix designs, manufactures, installs and services its own access control software/hardware systems nationwide, Sievert Electric's new factory-trained five-person staff will be a Midwestern extension of Matrix's full-service installation and 24/7 customer service department. "Sievert is much more than an electric contractor, because they're capable of everything from wiring and installing entry hardware all the way up to access control software integration," said John Birdwell, Matrix's Midwest project manager.

The Sievert Electric partnership illustrates Matrix's ongoing thrust to develop regional relationships with major electrical, sound/communication and telecommunication contractors nationwide.

The partnership agreement caps the ongoing success of Sievert Electric's work with several Midwestern access control projects, including "high quality workmanship" on updates supported by 24/7 customer service for longtime Matrix client, MacNeal Hospital, Berwyn, Ill., which serves over 1 million Chicagoans, according to Birdwell.

For Matrix, the partnership offers access to thousands of Sievert Electric sound/communication customers—mainly in the shared specialties of healthcare, industrial, commercial building/office, multi-unit housing, and banking industries. "We've already won an access control contract for an Indiana-based steel mill because Matrix's software compatibly integrates into their IT systems and offers features such as virtual time clock to payroll recording generated by employee electronic access ID cards," said David Bishop, operations manager, Sievert Electric. "There's an untapped market here in the Midwest of customers that need the winning combination of Matrix's software customization capabilities and our longtime installation/integration experience."

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About Matrix: Matrix Systems, Dayton, Ohio, is the only security solutions provider to author and integrate access control software, design and manufacture subsystem hardware, engineer and install, sell direct to end-users, and provide intimate customer service. For more than 25 years, Matrix has provided turnkey access control solutions for aviation, healthcare, education, industry, corporate, government and other applications. The systems are flexible, scalable and easy to use, allowing customers to optimize their IT infrastructure, increase productivity, and effectively track people and information. For more information on Matrix Systems, please visit www.matrixsys.com or call 800-562-8749 x4490.

About Sievert Electric: Sievert Electric, Forest Park, Ill., is a 95-year-old multi-faceted company concentrating on electrical/sound/communications contracting, electrical design/build, plus hoist/overhead cranes and athletic facility scoreboards sales/service/installation/maintenance. For more information on Sievert Electric visit www.sievertelectric.com or call 708-771-1600.